

Philip Morris Annual Shipments Share and Share Change

	<u>Share</u>	<u>Diff vs yago</u>
FY 1989	41.93	
FY 1990	42.26	0.33
FY 1991	43.34	1.08
FY 1992	42.26	-1.08
FY 1993	42.21	-0.05
FY 1994	44.80	2.59
FY 1995	46.07	1.27
FY 1996	47.52	1.45
FY 1997	48.69	1.17
FY 1998	49.39	0.70
FY 1999	49.64	0.25

Source: Management Science Associates Shipments Database

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UNTITLED1

Total U.S.

	Volume Shipped Shr	Volume Shipped Shr Dif vs Yr Ago
Philip Morris		
1989	41.93	2.62
1990	42.26	0.33
1991	43.34	1.08
1992	42.26	-1.08
1993	42.21	-0.05
1994	44.80	2.59
1995	46.07	1.27
1996	47.52	1.45
1997	48.69	1.17
1998	49.39	0.70

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Pm ann shp shr02

UNTITLED2

Total U.S.

	Volume Shipped Shr	Volume Shipped Shr Dif vs Yr Ago
Philip Morris 1999	49.64	0.25

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